

# POST SHOW REPORT

## SEMICON / SOLARCON Russia 2011 31 May – 2 June 2011 Expocentre Moscow, Russia



SEMICON / SOLARCON Russia is your connection to the global semiconductor, Microelectronics and Nanotechnology Industry Suppliers. Leading companies from around the world are showing their products, equipment, technologies, capabilities and services.

It is the prime exhibition and conference in Russia bringing together the leading suppliers and customers of the semiconductor and photovoltaic industry. Don't miss this opportunity to connect to the fast moving Russian market.



For the first time, SEMICON Russia was co-located with the SOLARCON Russia (Pavilion and Conference), which is your connection to the global and local Photovoltaic Industry. Leading companies from around the world are showing their products, equipment, technologies, capabilities and services to the Russian market.



### SEMICON / SOLARCON Russia 2011 Highlights:

- Exhibition with 116 companies
- Visitors from 20+ countries
- More than 60 program and session speakers
- More than 180 program and session attendees

### REGISTRATION

	2010	2011
Program and Session Attendees	145	<b>180</b>
Visitors	1.450	<b>1.470</b>
Exhibitors	350	<b>378</b>
<b>Total attendance</b>	<b>1.945</b>	<b>2.028</b>
<b>Countries represented</b>	15	<b>20</b>

## EXHIBITORS

	2011
Number of Exhibiting Companies (list with all companies available online)	103
Occupied Exhibit Space in Square Meters	1050 sqm

## EXHIBITOR LIST

ACCRETECH (Europe) GmbH	Hanmi Semiconductor	Perm Chemical Company Ltd.
AEG Power Solutions GmbH	HighTech Solution GmbH	Peter Wolters GmbH
Air Liquide	HORIBA Europe GmbH	Pfeiffer Vacuum Russia
AIXTRON SE.	Horst Ltd.	Podolsky Chemical & Metallurgical
Applied Materials, Inc.	HTT, High Tech Trade GmbH	PR Hoffman Machine Products Inc.
Arias GmbH	IKAR-IMPULSE Ltd.	PVA TePla Analytical Systems
ARUAL-Tech	Intech	Reid-Ashman Manufacturing, Inc.
ASML The Netherlands	Interbalt Ltd.	RIOL-Chemie GmbH
ATEip	Ion Beam Services (UK) Ltd.	Rotarex s.a.
Axcelis Technologies	Ivy Semiconductor Engineer Ltd.	RusNano
AZ Electronic Materials (Germany)	KBTEM-OMO UE	Schenker Ltd Russia
BASF SE	KITZ SCT Corp.	Schunk Kohlenstofftechnik
Bionics Instrument Europe B.V.	Kurt J. Lesker Company	SEMPA Systems GmbH
BLM Synergie	LayTec AG	SENTECH Instruments GmbH
Brewer Science, Inc.	LLC "Chimmed"	SGL CARBON GmbH
COLANDIS GmbH	LLC "Hager+Elsaesser Vostok"	Sigm Plus Co.
Cryosystems	Logitech Ltd.	Silicon Saxony e.V.
CS CLEAN SYSTEMS AG	M+W Germany GmbH	Singulus Technologies AG
Dainippon Screen (Deutschland)	Maicom-Quarz GmbH	SOKUDO Co., Ltd.
DAS Environmental Expert GmbH	Mediana-Filter	SPS-Europe B.V.
DISCO HI-TEC EUROPE GmbH	MEMC Electronic Materials SpA	SPTS Technologies
Dockweiler AG	memsstar Limited	SSC Syntec
ECOPROJECT	MSH Techno Ltd.	SSE Semiconductor Services Europe
ELINT SP	N. Bucher AG	Staubli Corporation
Eltech SPb JSC	NANIUM S.A.	SVCS Process Innovation s.r.o.
Entegris S.A.S.	Neumo GmbH & Co. KG	Technoinfo Ltd.
EPIEL JSC	NTNK Company	Tempress Systems, B.V.
Faeth GmbH	OEM Group, Inc.	Toppan Photomasks Germany
Firma BEA Ltd	Oerlikon Leybold Vacuum GmbH	Tronic International Pte Ltd
GEMU, Gebr. Muller	OM Group Ultra Pure Chemicals	TSE-Systeme GmbH
Giprosintez	OSTEC Enterprise Ltd.	Veeco Instruments Inc.
GIREDMET	Overlack GmbH	Vistec Electron Beam GmbH
GTI Technologies, Inc.	Oxford Instruments Plasma Technology	Xycarb Ceramics BV
Hamamatsu Photonics Norden AB	Pall GmbH	

## VISITOR JOB LEVELS

**70 % of the visitors represent management!**

	2011
Executive Management (chair, president, chief, MD etc)	18%
Senior Management (vice president, director)	19%
Other Management	33%
Others	30%

## VISITORS PRIMARY JOB FUNCTION

	2011
Assembly / Packaging Engineering	1%
Design Engineering (incl. Software, Systems, Test, Hardware)	6%
Environment, Health & Safety	1%
Executive Management	11%
Fabrication and Process Engineering	15%
Facilities Engineering / Engineering Support	1%
Financial / Industry Analyst	1%
Government / Public Policy	0%
Manufacturing and Production	2%
Manufacturing / Engineering / Operations Management	6%
Marketing, Sales, Business Development	15%
Product Management / Engineering	4%
Purchasing Procurement	3%
Quality Assurance and Test Engineering	1%
Research and Development Engineering	6%
Training	2%
Other	4%

## VISITORS PURCHASING AUTHORITY

**Strong buying influence. 66% of all visitors are involved in product selection and purchasing!**

	2011
Final Decision Maker	22%
Recommend	41%
Specify or Evaluate	3%
Others	34%

## VISITORS AREAS OF INTEREST

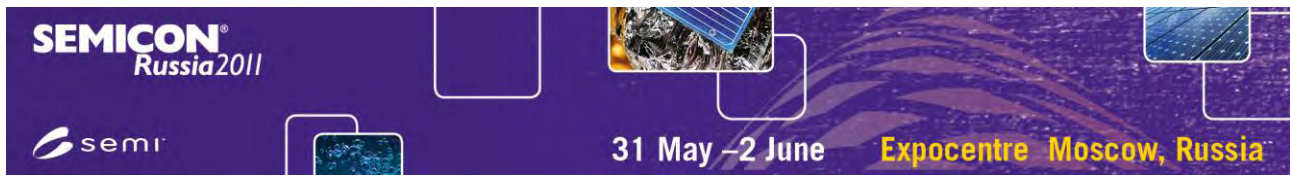
	2011
Semiconductors	55%
Nano Electronics	30%
Photovoltaics / Solar	30%
LED / Solid State Lighting	23%
MEMS	23%
Flexible / Printed Electronics	15%
Flat Panel Display (FPD)	13%
Others	3%

Multiple answers were permitted

KEY VISITING COMPANIES REPRESENTED IN 2011

SEMICON / SOLARCON Russia plays an integral role in product qualification and selection for major device manufacturers, OEMs, and others in the microelectronics and related industries

AFMI	HIT International Corporation	Reid - Ashman Mfg
AGC Glass Europe	Hoppecke Batterien	Renova Orgsyntes
Air Products	HORTSEM	RUSNANO
ALD	INTEGRAL	Silicon Wafers Production
Alternative Solutions	Interactive Corporation	SITEC
Angstrom	IPpro JSC	SITRONICS
Avangard JSC	Istok	Skolkovo Science Park
“Belmicrosystems”, Belarus	IVY Semiconductor Engineering	Sojitz Jeet Corporation
Chamber of Industry and Trade of Russian Federation	JSC Special Economic Zones, Moscow branch	Soleeva Solar, Inc.
Chip Expo	Kember Associates Ltd	Sopt Ject
ComNews	Larry Smith International	SRISA RAS
Computerworld	LG Technology Center	Stimex
Concern Radio Technical Systems	Lutch	SU 33
CSD	Mikron	Sumitomo Bakelite Europe n.v.
DOW CORNING, Ltd	NIHON GARTER CO LTD	TBS
DuPont Science and Technologies	Nisso Boeki Co. LTD.	TE Connectivity
ENERGY FRESH	On Line Enterprises	Technological Centre MGIET
Freescale Semiconductor	OOO “Cadence Design Microsystems”	Termiona
Frost & Sullivan Russia & CIS	OOO Siemens, Russia	TESYS Ltd., Member of Pillar Group
Fuel Alternative LLC, Ukraine	OPORA, JSC	Tetreon
Fujikin Incorporated	OPTOGAN	Texas Instruments
GEA LVZ.a.s.	Orange Models	Thermal MEMS
GEC Silicon Solutions	OSRAM	Thermco Systems
Gemma Fisiks, OOO	Ostrtech	TOKYO BOEKI GROUP, Ltd.
GRAFI	PCB Technology	Toshiba Semiconductors
GREEN ENERGY ALMATY, LLP	Prolog Semicor, Ukraine	TRINA SOLAR
Heraeus Quarz Glass GmbH	RADAR	TSMC Europe B.V.
HEVEL Solar	Radius Group	UBC LTD



## EXHIBITOR TESTIMONIALS

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“Taking part in SEMICON Russia plunges you into the world of semiconductors and photovoltaic. The exhibition gives rise to the projects being under consideration”

**Kirill Khyabich, “RUSNANOCLIMATE” Development Director**

“SEMICON/SOLARCON Russia is a multi-area exhibition. We’ve had many visitors at our booth. On the whole we are satisfied with our results”

**The representative of M+ W Group**

“The semiconductor and photovoltaic market, may be slowly, but growing up – that’s a fact. We expect the boost in multisensor MEMS-devices. For our company SEMICON Russia is first of all – the venue for meetings with our partners and customers. We do our best to expand the cooperation with Russian companies. We hope that in the nearest future our efforts will be justified”.

**Marco Maffe, Field Applications Engineering Director Europe of MEMC**

“We take part in SEMICON for the third time. We’ve made a lot of business contacts.”

**Ilya Popenko, Microelectronics Department Manager of “CHIMMED”**

## SEMI TESTIMONIALS

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“From our point of view SEMI’s role in the development of Hi-Tech industries in Russia is connected first of all in the creation of possibilities for local and Western companies to exchange experience and views for business development. After the last year Forum we had interesting business proposals for cooperation. We still maintain relations with some of these companies. With two of them we are close to signing contracts for our silicon supply to them.”

**Andrey Kotenko, Head of NITOL Solar “Polysilicon division”, the member of the SEMI Advisory Board Russia**

“We strongly believe in strength of Russia in semiconductors because it has a long history in this industry. Many patterns are coming from Russia, many companies have been doing business in Russia. We still believe that with a combined effort of the industry together with government, local and foreign investors, alliances around the world, the semiconductors business in Russia can become much bigger than it is today. We see a lot of signals from the government, from the industry and from other state quarters, who want to see Russia growing in semiconductors”.

**Heinz Kundert, President of SEMI Europe & CIS**

“We reached a high quality exhibition in Expocentre. The exposition expanded due to the photovoltaic segment. For the first time LED, MEMS/MST and flexible electronics were presented at the show”.

**Stephan Raithel, Director of Photovoltaics SEMI Europe**